It was an honor to serve as the Chair of the Board for The PLACE in its inaugural year. A transformed business model brought full local autonomy to a 20-year history of serving the most vulnerable youth in the Pikes Peak region. Little did we realize how much change was coming, and I am awed by all this organization accomplished amid an ongoing pandemic.

At a time when every team member at The PLACE, from our executive director to our front-line workers to our board of directors, were stretched thin, they kept showing up to ensure young people experiencing homelessness had access to healing, housing, and healthcare. It became clear that COVID would impact our world, our work and the community for a long time to come. So, while we took internal actions to ensure safety and health precautions kept staff and youth safer inside our shelter, outreach and housing programs, we also stepped into community action initiatives focused on COVID prevention and response measures for people experiencing homelessness.

For example, we provided short-term stays in hotels so more young people could safely isolate, and we came alongside community partners to ensure resources such as the homeless isolation shelter were accessible for those who became ill.

COVID did not stop us from thinking about the future. If anything, it propelled The PLACE to be more aggressive and creative in developing housing stability strategies so that today’s vulnerable youth can avoid becoming tomorrow’s chronically homeless adults. As we move through 2021, stay tuned for more about these new developments.

The programs young people rely upon to move forward only happen through the generous support of donors. So many new individuals and organizations joined this just cause in 2020, ensuring The PLACE was able to continue to help brave young people working to change their trajectories.

I am so thankful to be part of this resilient, dedicated, and innovative organization. Through 2021 and beyond, I am excited for the transformation youth continue to make in their lives through the support of The PLACE.
MISSION STATEMENT: The Place ignites the potential in youth to exit homelessness and create self-determined, fulfilled lives.

VISION STATEMENT: All Colorado youth will have safe housing, supportive relationships and the opportunity for self-sufficiency and success.

VALUES
- Compassion with Accountability
- Respect for Self and One Another
- Teamwork

VALUES
- Race
- Gender

Who We Serve

Gender
- Male 59%
- Female 39%
- Transgender 1.1%

Race
- White 52.4%
- Black or African American 18.3%
- Hispanic/Latinx 15.4%
- Multi-Racial 10.5%
- American Indian 3.2%
- No Data 2.5%

Age
- 18 - 21 56.5%
- 22 - 25 34.2%
- Under 18 9.3%

LGBTQ+
- LGBTQ+ 17.6%
- Non-LGBTQ+ 79.9%
- No Data 2.5%
# Financials

## FY2020 Revenue

$3.2 M

<table>
<thead>
<tr>
<th>Contributions and Fundraising*</th>
<th>$1,875,481</th>
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<tbody>
<tr>
<td>Federal Grants</td>
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<tr>
<td>State and Other Grants</td>
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<tr>
<td>In Kind Contributions</td>
<td>$28,886</td>
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<tr>
<td>Other</td>
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</table>

0.9% In Kind Contributions

.01% Other

*Twenty-five percent of assets contributed by Urban Peak as a result of the December 2019 separation

## FY2020 Expenses

$2.48 M

| Programs - Housing            | $796,225 |
| Programs - Overnight Shelter  | $526,185 |
| Management and General*      | $459,998 |
| Programs - Outreach           | $322,845 |
| Fundraising                   | $219,205 |
| Program oversight and evaluation | $72,062 |
| Education and employment      | $51,227  |

33% Programs - Housing

21% Programs - Shelter

19% Management and General

13% Programs - Outreach

9% Fundraising

2.9% Program Oversight and Evaluation

2.1% Education and Employment

*Salaries/Benefits, Direct Client Assistance, Audit and Legal
Housing

The housing program serves youth who are aged 16 - 24 through diverse living models including traditional housing, rapid rehousing, and permanent supportive housing.

30 new youth received housing through rapid rehousing and homeless prevention programs.
44 youth were housed through permanent supportive housing programs.
23 youth were housed though the transitional housing programs.

87% of youth maintained their housing for 6 months or more.

61% of youth showed an increase in self sufficiency though the self sufficiency matrix.

55% of youth exited housing programs to safe and stable environments.

Jadon

Jadon's mom dropped him off at The PLACE on Christmas Eve in 2013 after he realized a job he took exploited youth with dreams of independence. His mom and step-dad made it clear to him that if he chose to go out on his own, things would not be the same when and if he returned.

"I woke up in a totally different world. The [PLACE] staff made it warm and welcoming. They gave me a Christmas box of presents. Even though it was not like sitting with my family, everybody was smiling. The staff made me feel good, even though I was in a bad place in my mind."

After meeting with case managers, Jadon decided he wanted to take the employment path, so he was set up with various jobs. After feeling like those jobs had very little payoff, he began to doubt himself and how far he could go in life. He decided that he wanted to go see his biological father in Tennessee, thinking he could make a life there. Unfortunately, he soon learned that the life his father led was not the life he wanted.

Returning to the Springs, he entered GOAL Academy and graduated in 2015. By June 2016, he had saved enough money to help him move into one of The PLACE's apartment programs. Jadon credits Peggy, his case manager at The PLACE for "the big turnaround in one year."

Now in 2020 he still occasionally contacts Peggy. Earlier in 2020 Jadon took on a new position as a teller at Ent Credit Union. "Ent is my career. I love numbers and teaching others to save."
OUTREACH

The outreach team works with 500+ youth annually ages 15 - 24 who are surviving on the street to provide basic necessities, safe adult connection, access to mental health services, and housing assessments.

FY2020 NUMBERS

394 unduplicated youth were contacted on the streets and through drop in.

314 youth contacted by outreach received gateway services (food, harm reduction supplies, clothing, etc.)

23% of youth engaged in outreach accessed shelter either at The PLACE or other shelters in community.

90% of youth contacted engaged in other programs at The PLACE.

26% of youth contacted on the street and/or engaged in the drop in center exited to a safe stable environment.

Flix

Arriving in Colorado Springs in January 2020 after living in New York with his mother and siblings, and Washington D.C and Ohio for jobs, Flix stayed at an adult shelter and settled into a job. "It was intense boredom. All that went through my mind was depression."

The PLACE's Street Outreach Team found and met with Flix. They suggested that he apply for the housing program. He did and was able to move into an apartment by May. Flix's Housing Case Manager, Megan said "his depression was really bad when he came to us. He was more in survival mode when it came to his coping skills." Flix had been self-medicating with alcohol to treat his depression. Megan went on to say, "we were able to come up with safety plans with him." Through his own self determination, Flix proudly exclaimed he has been successfully turning down alcohol.

It was apparent that Flix could accomplish many things when he put his mind to it. A few months later, he was able to start a position with Mile High Youth Corps, where young people from diverse life experiences learn, work hard and grow in service. "I like being outdoors! What makes it special are the people I work with. They care."

Flix dreams of one day starting own business and also creates music during his time off. These are constructive ways for him to focus and express himself.
The shelter serves 150+ youth ages 15 - 20 annually. Youth in the shelter also have access to life skills classes, job readiness, access to school, mental and general health services, and substance use support.

157 youth met their basic needs through accessing The PLACE shelter.
107 youth staying at the shelter engaged in case management.

86% of youth staying at the shelter have showed self sufficiency through the self sufficiency matrix.

33% of youth exited to safe and stable environments.

Jackson

Jackson was raised in a small town in southwestern Virginia. When his mom gave him up to his grandparents before she went to prison, he still had a relatively good childhood. Coming from a family of addicts, with the exception of his sister, he started smoking weed and using Percocet at 15. At 17, his life changed forever when his grandfather overdosed. Because of this, his stepdad became his role-model. He introduced Jackson to the needle.

Things were bad and he decided to join the military, looking for a new chance at life. He completed his training and was to be stationed in the Colorado Springs area. Before going, he went on leave for a week and went back home to his stepdad’s. "We threw a party and I ended up overdosing in front of my sister. She was the only one who really noticed. In my eyes, she saved my life," he recollected. His addiction led him to being discharged from the military. By 18, he had been to rehab 7 times and incarcerated 6 times. He was recently extradited from Virginia back to Colorado on a probation violation. He was released after 3 months and soon after, he was introduced to The Place.

All he had were the clothes he was wearing when he came to The Place in September 2019. Since then, he made amazing friends with some of the other residents and says the staff have honestly changed his life. Soon, he would have medical insurance and a state ID. He has already started working his first stable job, and has been close to 4 months of being clean, the most he has ever been! He says "The PLACE has changed my life in a way I didn’t think was possible, and I have no idea where I would be without it today."
HEALTH SERVICES

Youth engaged in our outreach, housing or shelter programs can receive medical and mental health referrals as well as individualized case management to access mental health appointments and addiction recovery groups. Youth can also participate in weekly healthy living classes with topics including hygiene, body image, nutrition, suicide awareness, and sexual health.

197 youth received health coordination and/or referrals to other health services.

EDUCATION AND EMPLOYMENT

Youth engaged in our outreach, housing or shelter programs have the opportunity to learn necessary skills for employment and gather resources to build long term self sufficiency. Youth can work on their resumes, learn appropriate work behavior and practice interview techniques. Our programs also support youth to re-enroll in school, pursue their GED or move toward higher education or trade certification.

53 youth engaged in an educational program.

92 youth sought out employment services and assistance through JRT and employment case management services.
Real 2k Society

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